

Sales Project Leader

**CURTISS -
WRIGHT**

BUSINESS UNIT ARBOGA SWEDEN

Curtiss-Wright Surface Technologies (CWST) is a leading global provider of highly engineered surface treatments and analytical services that help prevent premature failures including fatigue, corrosion, wear, galling and fretting to enable designs to achieve their maximum potential.

Utilizing our 70+ years of experience and our network of 65 facilities in 16 countries, we offer a diverse range of quality surface treatments which includes shot peening, laser peening, engineered coatings, material testing and analysis. Our proven surface treatments meet industry demands for lighter materials, improved performance and life extension in key markets such as aerospace, chemical, automotive, energy, medical and general engineering.

Building on the unique heritage of Glenn Curtiss and the Wright brothers, Curtiss-Wright has a long tradition of providing innovative, metal improvement solutions and building solid and trusted customer relationships.

We are now looking for a Sales Project Leader to our division in Arboga Sweden,



Join the WRIGHT team!, apply visit: [cwst.se/career](https://www.cwst.se/career)

Sales Project Leader

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The position is the primary link between a selected customer base and our internal support functions. You will take the lead from the initial problem definition to the final business proposal. Being able to interpret and communicate customer needs and utilizing our unique expertise in surface treatment is an important factor for success.

You will work within a cluster of leading industries in the Nordic and Baltic region. We offer an exciting and developing assignment where you'll be able to work closely with our customer's on today's and tomorrow's critical products and their requirements on product durability and profitability. To support you, you'll join an experienced team and will have access to an international network of world-class competence.

Curtiss-Wright offers good opportunities for both personal and professional growth within an internationally driven, and dynamically growing business environment.

YOUR OPPORTUNITY:

- Customer project lead from RFQ to final proposal
- Prime customer contact from RFI/RFQ to final SOP
- Setup of product cost estimate, project documentation and commercial proposal
- Ensure project related milestones and deadlines are being met
- Assist at product/process approval, qualification and customer audits

YOUR EXPERTISE:

- Master's/ Bachelor's degree in an Engineering or other related discipline or experience
- Ability to work independently, under pressure and within tight deadlines
- Excellent verbal, interpersonal and written communication skills
- Previous customer service or technical sales experience is of advantage but not necessary



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